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NEWS for Immediate Release

Visioneer Partners With Hyland Software to Provide Cost Efficient Solutions for Document Management

PLEASANTON, Calif., September 10, 2010 – Visioneer, Inc., a leader in intelligent document imaging solutions, and [Hyland Software](#), one of the world’s largest and fastest growing independent providers of enterprise content management (ECM) software, have partnered to provide users with an integrated, low cost solution to scan documents from a Xerox® DocuMate® or Visioneer scanner directly into OnBase. Demonstrations will be given at the Visioneer booth #5 during the [2010 OnBase Training & Technology Conference](#) held at the Walt Disney World Swan and Dolphin Resort from September 12 – 17.

“Visioneer’s imaging products enable users to scan millions of document pages into OnBase repositories in one touch,” said David Conley, director of U.S. channel sales for Hyland Software. “By partnering with Hyland Software, their current and future customers can leverage the award-winning OnBase solution to do even more with less.”

“Visioneer is the only company that provides a custom designed TWAIN interface to OnBase users across our entire product line, from \$200 desktop scanners to over \$5000 production scanners. Customers gain the greatest benefit when integrated hardware and software solutions are powerful, yet easy to use,” said Bill Kouzi, senior vice president of sales at Visioneer. “The strength of Hyland’s OnBase ECM solutions, coupled with Visioneer’s document imaging solutions, provides a means to regulatory compliance and efficient document capture which contributes to significant cost savings and improved business efficiencies within the healthcare market.”

Visioneer’s advanced TWAIN technology provides an invisible interface between the scanner and the OnBase document management system that enables users to scan documents with the touch of a single button. Once scanned, documents will enter the system in batches that are in an awaiting index state. Subsequently, users can find files based on any word or phrase in the document. Searches can also be conducted using any information stored in the electronic template that’s been applied to a document, such as key words, dates and invoice numbers. OnBase can search through millions of documents in seconds to find the exact information needed.

About Visioneer

Visioneer provides a broad range of scanning solutions for the desktop, distributed and departmental document imaging markets as well as the mobile and remote business scanning segments. In 2003, Visioneer combined its leading scanner technology with the Xerox brand recognition to develop the Xerox® DocuMate® product line. Visioneer and Xerox DocuMate high-performance business scanners and imaging software solutions offer users speed, image quality, advanced paper handling and ease-of-use with exclusive Visioneer OneTouch® technology. For additional information on Visioneer and Xerox scanning solutions, visit www.visioneer.com or www.xeroxscanners.com.

Visioneer offers both product lines under a single reseller partners program. The 20/20 Perfect Vision program optimizes VAR margins and sales opportunities through volume incentive rebates, sales support and marketing tools. Additional information can be found at www.visioneer.com/2020.

Intelligent Imaging Solutions In Just One Touch

PRESS RELEASE: Visioneer Partners With Hyland Software to Provide Cost Efficient Solutions for Document Management /2

About the Hyland Software solution, OnBase

One of the largest independent software vendors in the world of [enterprise content management \(ECM\)](#), Hyland Software is the developer of OnBase. An award-winning suite of document management and content management solutions, OnBase has a proven record of solving problems resulting from time consuming, costly and error plagued manual tasks. Today, people at more than 9,400 organizations both large and small in 67 countries have the time to do the things that really add value thanks to OnBase. Available on-premises or as software as a service (SaaS), OnBase installs quickly, cost effectively and is designed to grow with organizations. For more about how document management software is helping organizations to solve their operational problems, go to <http://blog.hyland.com>.

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